



CLEANHORIZON

Detect, analyze, monetize

21 rue du Faubourg Montmartre

75009 Paris, France

careers@cleanhorizon.com

www.cleanhorizon.com

Full time position: energy storage business developer
Boutique consultancy specialized in energy storage
Position located in: Paris, France

I. Our company

Clean Horizon is the world's sole boutique consultancy entirely dedicated to the growing field of energy storage since it was started in 2009.

Clean Horizon is dedicated to performing market and regulatory studies focused on energy storage as well as to helping its clients in their business development. Our customer basis is global (Europe, USA, Asia).

We are looking for a business developer to accompany our growth on the long run in our Paris office.

II. Position description

You would join Clean Horizon as a business developer

Your responsibilities as a business developer encompass "traditional" **business development roles** as well as **consulting activities** as you will be expected to first participate in, and then manage, the consulting projects you will sell.

III. Candidate profile

Imperative:

- **You have excellent ENGLISH speaking and writing skills**
- Even though the job is based in France, knowledge of French is a plus but not imperative

Previous experience

- You hold an advanced technical degree (e.g. Masters, Engineers Degree)
- You have a 2-5-year experience in business development or sales role
- Alternatively, a preliminary experience as a consultant could be a plus
- Prior exposure to the energy storage world or to renewable energy would be a major plus

Your personality

- You are entrepreneurial in nature and are excited by the prospect of earning bonuses linked to your commercial performance
- You are eager to developing complex sales of consulting services based on a truly impactful set of technologies
- You wish to join a small, dynamic company in a burgeoning field, to take ownership of your job and to project yourself over the long run as a pivotal person in the company
- You enjoy traveling and interacting with individuals from different cultures
- You have a clear capacity to rapidly grasp the "overall picture" while maintaining attention to details
- You think outside of the box and enjoy proposing innovative ideas and executing them



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IV. Practical details

- The position is located in central Paris (France) in a lively neighborhood (close to the Opera)
- You will usually work from our offices, but travel frequently (on average 4-6 days per month)

V. How to apply

Interested applicants should send:

- A resume in English
- A cover letter in English

to : careers@cleanhorizon.com

Please, do check our website before applying: www.cleanhorizon.com

See you soon among us!

Clean Horizon team